

# SMALL BUSINESS AND ENTREPRENEURSHIP, COA

This program can be completed 100% online.

## Program Description

This certificate allows the new small business owner the opportunity to get grounding in the fundamentals of being an entrepreneur. It suits entrepreneurial-minded individuals who want to start their business as soon as possible.

## Recommended Course Schedule

1st semester		Units
ACC 201	Financial Accounting	3
	Communications <sup>1</sup>	3
ENT 200	Fundamentals of Entrepreneurship	3
	Human Relations <sup>1</sup>	3
	Mathematics <sup>1</sup>	3
<b>Semester Total</b>		<b>15</b>
2nd semester		Units
ACC 202	Managerial Accounting	3
ENT 230	Financing Your Small Business Venture	3
ENT 240	Marketing for Small Business	3
ENT 280	Entrepreneurship and Business Plan Development	3
MGT 212	Leadership and Human Relations	3
<b>Semester Total</b>		<b>15</b>
<b>Total Units</b>		<b>30</b>

<sup>1</sup>

See program recommendations or requirements.

## Programs Requirements

Certificates of Achievement are a set of courses that can serve as a stepping stone to an associate degree or allow students to enter the workforce. Certificates of Achievement have a general education component.

To earn a Certificate of Achievement, students must:

1. Maintain a minimum cumulative GPA of 2.0 (see requirements for graduation.)
2. Complete a minimum of 15 semester credit hours within the college.
3. Satisfy General Education requirements for the Certificate of Achievement (<http://catalog.tmcc.edu/degrees-certificates/general-education/aas/>).
4. Have no financial or library obligation to the college.

Code	Title	Units
<b>General Education Requirements</b>		
	Communications	3

Recommended:		
BUS 106	Business English	
<i>Human Relations</i> 3		
Recommended:		
MGT 201	Principles of Management	
<i>Mathematics</i> 3		
Recommended:		
BUS 117 or MATH 120 or higher		
<b>Certificate Requirements</b>		
ACC 201	Financial Accounting	3
ACC 202	Managerial Accounting	3
ENT 200	Fundamentals of Entrepreneurship	3
ENT 230	Financing Your Small Business Venture	3
ENT 240	Marketing for Small Business	3
ENT 280	Entrepreneurship and Business Plan Development	3
MGT 212	Leadership and Human Relations	3
<b>Total Units</b>		<b>30</b>

## Program Outcomes

Students completing the certificate will:

PSLO1: Develop a business plan, including the creation, development, and presentation of innovative ideas.

PSLO2: Identify and apply effective networking skills.

PSLO3: Identify theories and apply principles in the practice of each of the major business functions (accounting, marketing, economics, and finance) required for owning and operating of a small business venture.